MONTANA Department of REVENUE

2021 Capitalization Rate Study Telecommunications - Large

FINAL

Completed: April 16, 2021

Yield Capitalization Rate Conclusion

Industry: Telecommunications - Large

2021 Assessment Year

Capital Structure ^[1] Equity Debt	60.00% 40.00%	
Equity Cost of Capital Capital Asset Pricing Model - Ex Post ^[2] Capital Asset Pricing Model - Ex Ante ^[2] 3 Stage Dividend Discount Model - Dividends ^[3] 3 Stage Dividend Discount Model - Earnings ^[3] Weighted Average Selected Cost of Equity	7.25% 5.97% 8.95% 10.85% 8.26% 8.26%	Weighting 25% 25% 25% <u>25%</u> 100%
Debt Cost of Capital A - Mergent's - Avg. YTM of A Rated Corporate Bonds ^[4] Baa - Mergent's - Avg. YTM of Baa Rated Corporate Bonds ^[4] Ba - MTDOR - Avg. YTM of Ba Rated Corporate Bonds ^[5] Weighted Average Selected Cost of Debt	2.72% 3.16% 6.54% 3.16% 3.16%	Weighting 0% 100% <u>0%</u> 100%
Weighted Average Cost of Capital (W	ACC)	

Source of	Capital		Marginal Tax	After-tax Cost	
Capital	Structure	Cost of Capital	Rate	of Capital	Weighted Cost
Equity	60.00%	8.26%		8.26%	4.96%
Debt	40.00%	3.16%	24.00%	2.40%	0.96%
WACC	100.00%				5.92%
WACC (Round	led)				5.95%

<u>Notes</u>

[1] From worksheet: Capital Structure

[2] From worksheet: Capital Asset Pricing Model Summary

[3] From worksheet: Yield Equity Summary

[4] January 2021, Mergent Bond Record

[5] Montana Department of Revenue High Yield Debt Study

Direct Capitalization Rate Conclusion Industry: Telecommunications - Large 2021 Assessment Year

Capital Structure ^[1]	
Equity	60.00%
Debt	40.00%
Equity Capitalization Rate ^[2]	
NOI After-tax	5.60%
GCF	12.95%
Debt Capitalization Rate ^[3]	
Calculated Current Yield	4.10%

Source of Capital Structure Rate	Rate Rate Rate
Equity 60.00% 5.60%	<i>5.60%</i> 3.36%
Debt 40.00% 4.10%	⁶ 24.00% 3.12% 1.25%
Total 100.00%	4.61%

Source of Capital	Capital Structure	Capitalization Rate	Marginal Tax Rate	After-tax Capitalization Rate	Weighted Capitalization Rate
Equity	60.00%	12.95%		12.95%	7.77%
Debt	40.00%	4.10%	24.00%	3.12%	1.25%
WACC	100.00%				9.02%

Notes:

[1] From worksheet: Capital Structure

[2] From worksheet: Direct Equity Summary

[3] From worksheet: Calculated Current Yield

Selection of Guideline Companies Industry: Telecommunications - Large 2021 Assessment Year

Screening Requirements:

The universe of companies is all companies listed in Value Line under the Cable TV, Telecom Services, and Telecom Utilities industries.

Companies were then selected using the following screening criteria:

- 1. Market value of equity above 100 billion USD.
- 2. Incorporated in the United States of America.

3. Primarily provides two-way transmission of voice, image, data, or other information over wire, cable, fiber optics, microwave, radio, satellite, or similar facilities.

4. No significant merger & acquisition activity during the year.

The Value Line industry groups listed above were analyzed to determine which companies had a market capitalization over 100 billion U.S. dollars at December 31, 2020. Initial analysis revealed six companies that met this criteria: Charter Communications (CHTR), Comcast Corp. (CMCSA), AT&T Inc. (T), T-Mobile US, Inc. (TMUS), Verizon Communications (VZ), and Zoom Video Communications, Inc. (ZM). All six companies were then verified as incorporated in the United States. (ZM) was removed because their primary business is not consistent with other guideline public companies in this study. Lastly, the remaining five companies were selected for use as guideline public companies in estimating the cost of capital in this study (CHTR, CMCSA, T, TMUS, VZ).

Support for Capital Structure

Industry: Telecommunications - Large

2021 Assessment Year

(\$ and Shares Outstanding In Millions, Except Per Share Amounts)

Α	В	С	D	E	F	G	Н	Ι	J	K	L	М	N
					End of					Total			
					Year					Common,			
					Closing	MV			PV of	Preferred, LT			
Ticker		Industry	Financial	Shares	Stock	Common	MV Preferred	MV Long	Operating	Debt, & Op		%	% Debt &
Symbol	Company	Group	Strength	Outstanding	Price	Stock	Stock	Term Debt	Leases	Leases	% Common	Preferred	Op Leases
		Value Line	Value Line	10-K	Yahoo	ExF	10-K	10-K	10-K	G+H+I+J	G/K	H/K	(I+J)/K
							Note [1]	Note [2]					
CHTR	Charter Communic.	CABLETV	B++	194	661.55	128,163	0	94,226	1,345	223,734	57%	0%	43%
CMCSA	Comcast Corp.	CABLETV	A+	4,581	52.16	238,933	0	125,600	4,458	368,991	65%	0%	35%
Т	AT&T Inc.	TELESERV	A++	7,126	28.26	201,379	0	189,260	25,739	416,378	48%	0%	52%
TMUS	T-Mobile US	TELESERV	B+	1,242	134.85	167,458	0	75,064	30,587	273,109	61%	0%	39%
VZ	Verizon Communic.	TELESERV	A++	4,291	58.13	249,451	0	158,036	21,485	428,972	58%	0%	42%
All Comp	anies					985,383	0	642,186	83,614	1,711,183	58%	0%	42%
Average	9		-								58%	0%	42%
Median											58%	0%	42%
High											65%	0%	52%
Low											48%	0%	35%
Selected											60%		40%

Notes:			<u>Median</u>	
[1] Market value of preferred stock assumed to equal book value	Current Year	58%	0%	42%
[2] Market value of debt is fair value of long term debt from 10-K notes	Prior Year	60%	0%	40%
	2 Years Prior	54%	0%	46%
MCA 15-1-210, rationale for changes to guideline companies:	3 Year Average	58%	0%	42%

2021 - T-Mobile added due to M&A activity being completed compared to the prior year

Capital Asset Pricing Model (CAPM) Industry: Telecommunications - Large 2021 Assessment Year

 $k_e = R_f + \beta x ERP$

		Ex Post	Ex Ante
k _{e=}	Cost of Equity	7.25%	5.97%
$R_f =$	Risk Free Rate	1.45%	1.45%
β =	Beta	0.80	0.80
ERP =	Equity Risk Premium (R _m - R _f)	7.25%	5.65%
$R_m =$	Market Rate of Return	8.70%	7.10%

Risk Free Rate Measures (R_f):

The Value Line Investment Survey: Selection & Opinion ^[1]	
January 1, 2021 Page 701	
Selected Yields on Taxable U.S. Treasury Securities as of 12/21/20	
10-year	0.95%
30-year	1.68%
U.S. government securities, Treasury constant maturities, Nominal, December 31, 2020 10-year	0.93%
20-year	1.45%
,	1.65%
30-year	

<u>Notes</u>

[1] "Value Line Selection & Opinion", Value Line (January 3, 2020)

[2] https://www.federalreserve.gov/datadownload/Choose.aspx?rel=H.15

[3] https://www.treasury.gov/resource-center/data-chart-center/interest-rates/

Capital Asset Pricing Model (CAPM) Industry: Telecommunications - Large

2021 Assessment Year

Ex Post - Equity Risk Premium Measures (ERP	k _e = R _f +β = Rm - Rf)	x ERP			
Duff & Phelps, 2021 Cost of Capital Navigator					
		$R_m^{[4]}$	<u>R</u> m	\underline{R}_{f}	ERP
ERP "Historical" - <i>Ex Post</i> A	rithmetic Avg.	8.70%	8.70%	1.45%	7.25%
ERP "Supply-side" - <i>Ex Post</i> A	rithmetic Avg.	7.45%	7.45%	1.45%	6.00%
Ex Post Equity Risk Premium Selected	=	8.70%		1.45%	7.25%
Ex Ante - Equity Risk Premium Measures (ERP	= Rm - Rf)				
DOR 3 Stage Dividend Growth Model, S & P 500, S	<u>See Exhibit</u>				
		$\underline{R}_{m}^{[4]}$	<u>R</u> m	\underline{R}_{f}	ERP
ERP - Ex Ante		7.44%	7.44%	1.45%	5.99%
Duff & Phelps, 2021 Cost of Capital Navigator					
		$\underline{R}_{m}^{[4]}$	<u>R</u> m	$\underline{R}_{\mathrm{f}}$	ERP
ERP "Conditional" - Ex Ante			8.00%	2.50%	5.50%
Damodaran Implied ERP (Jan 5, 2021)					
		$\underline{R}_{m}^{[4]}$	<u>R</u> m	\underline{R}_{f}	ERP
Implied Premium (FCFE) - <i>Ex Ante</i>		6.17%	5.65%	0.93%	4.72%
Implied Premium (FCFE with sustainable payout) - Ex Ante	6.39%	5.87%	0.93%	4.94%
		$R_{m}^{[4]}$	<u>R</u> m	\underline{R}_{f}	<u>ERP</u>
Average		6.67%	6.74%		5.29%
Median		6.39%	6.66%		5.22%
High		7.44%	8.00%		5.99%
Low		6.17%	5.65%		4.72%
Equity Risk Premium Selected	-	7.10%		1.45%	5.65%

Notes

[4] R_m estimated using selected Risk Free Rate (R_f)

Support for Beta Selection in CAPM Industry: Telecommunications - Large 2021 Assessment Year

A	В	С	D	E
Ticker		Industry	Financial	
Symbol	Company	Group	Strength	Beta
		Value Line	Value Line	Value Line
CHTR	Charter Communic.	CABLETV	B++	0.90
CMCSA	Comcast Corp.	CABLETV	A+	0.80
Т	AT&T Inc.	TELESERV	A++	0.85
TMUS	T-Mobile US	TELESERV	B+	0.80
VZ	Verizon Communic.	TELESERV	A++	0.65
Average				0.80
Median				0.80
High				0.90
Low				0.65
Selected				0.80

Inflation & Real Growth

Industry: Telecommunications - Large

2021 Assessment Year

				Nominal Growth		
Α	В	C	D	E	F	
Source Description	Inflation (CPI)	Real Growth (GDP)	Nominal Growth	Low	High	
Livingston Survey ^[1]	2.19%	2.21%	4.40%			
Survey of Professional Forecasters ^[2]	2.24%	2.27%	4.51%			
Congressional Budget Office ^[3]	1.90%	3.70%	5.60%			
Average	2.11%	2.73%	4.84%			
Median	2.19%	2.27%	4.46%			
High	2.24%	3.70%	5.94%			
Low	1.90%	2.21%	4.11%			
Selected	2.00%	2.50%	4.50%	4.11%	5.94%	

Inflationary Trend	Factors					
Year	Dec. CPI-U Index	Percent Change From Previous	Dec. to Dec. Conversion Factor	Annual Avg. CPI-U Index	Percent Change From Previous	Annual Conversion Factor
	Note [5]	Note [6]	Note [7]	Note [5]	Note [6]	Note [7]
2008	210.228		1.2390	215.303		1.2021
2009	215.949	2.6%	1.2062	214.537	-0.4%	1.2064
2010	219.179	1.5%	1.1884	218.056	1.6%	1.1869
2011	225.672	2.9%	1.1542	224.939	3.1%	1.1506
2012	229.601	1.7%	1.1345	229.594	2.0%	1.1273
2013	233.049	1.5%	1.1177	232.957	1.4%	1.1110
2014	234.812	0.8%	1.1093	236.736	1.6%	1.0932
2015	236.525	0.7%	1.1013	237.017	0.1%	1.0920
2016	241.432	2.0%	1.0789	240.007	1.2%	1.0783
2017	246.524	2.1%	1.0566	245.120	2.1%	1.0559
2018	251.233	1.9%	1.0368	251.107	2.4%	1.0307
2019	256.974	2.2%	1.0136	255.657	1.8%	1.0123
2020	260.474	1.3%	1.0000	258.811	1.2%	1.0000

Notes

[1] Federal Reserve Bank of Philadelphia The Livingston Survey December 18, 2020 Table 3 Inflation Rate and Real GDP mean

https://www.philadelphiafed.org/research-and-data/real-time-center/livingston-survey

[2] Federal Reserve Bank of Philadelphia Survey of Professional Forecasters February 12, 2021 Table 8 and Table 9 Average over next 10-Year mean

https://www.philadelphiafed.org/surveys-and-data/real-time-data-research/survey-of-professional-forecasters

[3] Congressional Budget Office, The Budget and Economic Outlook: 2021 to 2031, Table 2-1

https://www.cbo.gov/about/products/budget-economic-data#4

[5] Historical Consumer Price Index for All Urban Consumers (CPI-U): U.S. city average, all items, index averages (1982-84=100, unless otherwise noted)

https://www.bls.gov/cpi/tables/supplemental-files/historical-cpi-u-202001.pdf

[6] (Row year - Previous Year) / Row Year

[7] Most current year / Row year

3 Stage Dividend Discount Model (DDM)

Industry: Telecommunications - Large

2021 Assessment Year

 $k_{e} = (D_{1} / P_{0}) + g$

k_e = Cost of Equity

D₁ = Expected Dividend

 P_0 = Current Price Per Share

g = Sustainable Long-Term Growth

Α	В	С	D	E	F	G	Н	Ι
		2020	2021 Est		Sustainable	Sustainable	Cost of Equity	Cost of Equity
		Year End Stock	Div'ds Decl'd	Expected Equity		Long-Term	Dividend	Earnings
Ticker	Company	Price	per sh	Payout Yield	Growth Rate ^[1]	Growth Rate ^[1]	Growth	Growth
		Yahoo	Value Line	D/C	Dividends	Earnings	E+F	E+G
		P ₀	D ₁	D ₁ /P ₀	g	g	k _e	k _e
CHTR	Charter Communic.	661.55	0.00	0.00%	0.00%	0.00%		
CMCSA	Comcast Corp.	52.16	0.98	1.88%	6.15%	10.03%	8.03%	11.91%
Т	AT&T Inc.	28.26	2.08	7.36%	3.91%	5.37%	11.27%	12.73%
TMUS	T-Mobile US	134.85	0.00	0.00%	0.00%	0.00%		
VZ	Verizon Communic.	58.13	2.52	4.34%	3.21%	3.58%	7.54%	7.92%
Average	9						8.95%	10.85%
Median							8.03%	11.91%
High							11.27%	12.73%
Low							7.54%	7.92%
Selected							8.95%	10.85%

Notes

[1] From worksheet: DDM Sustainable Long-Term Growth

Support for DDM - Short Term Growth Rate Calculations

Industry: Telecommunications - Large

2021 Assessment Year

Α	В	C	D	E	F	G
Ticker	Company	End of Year Closing Stock Price	Div'ds Decl'd per sh 2021 Est ^[1]	Expected Dividend Yield	Div'ds Decl'd per sh 2024-2026 Est ^[1]	Short Term Growth Rate
		Yahoo	Value Line	D/C	Value Line	Note [2]
CHTR	Charter Communic.	661.55	0.00	0.00%		
CMCSA	Comcast Corp.	52.16	0.98	1.88%	1.40	9.33%
Т	AT&T Inc.	28.26	2.08	7.36%	2.40	3.64%
TMUS	T-Mobile US	134.85	0.00	0.00%		
VZ	Verizon Communic.	58.13	2.52	4.34%	2.70	1.74%

Α	В	C	D	E
Ticker	Company	Earnings per share 2021 Est ^[1]	Earnings per share 2024-2026 Est ^[1]	Short Term Growth Rate
		Value Line	Value Line	Note [2]
CHTR	Charter Communic.	20.50	37.90	16.61%
CMCSA	Comcast Corp.	2.80	5.25	17.02%
Т	AT&T Inc.	3.20	4.00	5.74%
TMUS	T-Mobile US	3.95	6.05	11.25%
VZ	Verizon Communic.	5.10	5.65	2.59%

<u>Notes</u>

[1] From Value Line Tissue

[2] 5 year compound annual growth rate (CAGR) - 4 periods

Support for DDM - Sustainable Long Term Growth

Industry: Telecommunications - Large

2021 Assessment Year

Dividend	Growth Rate	-			-	-	-		Stage 1				
Ticker	Company	Year End Stock Price	Expected Short-Term Dividend Growth Rate	Expected Long-Term Growth Rate	Expected Dividend Yield	Internal Rate of Return	Implied Sustainable Long-Term Growth Rate (g)	Initial Investment	D ₁	D ₂	D3	D₄	D₅
						Ke = IRR of	g = IRR - Div.			_			-
		Yahoo	Note [1]	Note [2]	D ₁ /P ₀	D 1:D 500	Yield						
CHTR	Charter Communic.	661.55	0.00%	4.50%				(661.55)	0.00	0.00	0.00	0.00	0.00
CMCSA	Comcast Corp.	52.16	9.33%	4.50%	1.88%	8.03%	6.15%	(52.16)	0.98	1.07	1.17	1.28	1.40
Т	AT&T Inc.	28.26	3.64%	4.50%	7.36%	11.27%	3.91%	(28.26)	2.08	2.16	2.23	2.32	2.40
TMUS	T-Mobile US	134.85	0.00%	4.50%				(134.85)	0.00	0.00	0.00	0.00	0.00
VZ	Verizon Communic.	58.13	1.74%	4.50%	4.34%	7.54%	3.21%	(58.13)	2.52	2.56	2.61	2.65	2.70

Earnings	Growth Rate		Stage 1										
Ticker	Company	Year End Stock Price	Expected Short-Term Earnings Growth Rate	Expected Long-Term Growth Rate	Expected Dividend Yield	Internal Rate of Return	Implied Sustainable Long-Term Growth Rate (g)	Initial Investment	D ₁	D ₂	D ₃	D₄	D₅
						Ke = IRR of	g = IRR - Div.						
		Yahoo	Note [1]	Note [2]	D ₁ /P ₀	D 1 :D 500	Yield						
CHTR	Charter Communic.	661.55	16.61%	4.50%				(661.55)	0.00	0.00	0.00	0.00	0.00
CMCSA	Comcast Corp.	52.16	17.02%	4.50%	1.88%	11.91%	10.03%	(52.16)	0.98	1.15	1.34	1.57	1.84
Т	AT&T Inc.	28.26	5.74%	4.50%	7.36%	12.73%	5.37%	(28.26)	2.08	2.20	2.33	2.46	2.60
TMUS	T-Mobile US	134.85	11.25%	4.50%				(134.85)	0.00	0.00	0.00	0.00	0.00
VZ	Verizon Communic.	58.13	2.59%	4.50%	4.34%	7.92%	3.58%	(58.13)	2.52	2.59	2.65	2.72	2.79

<u>Notes</u> [1] From worksheet: DDM Short Term Growth Rate Calculations [2] From worksheet: Inflation & Real Growth

Support for DDM - Sustainable Long Term Growth

Industry: Telecommunications - Large

2021 Assessment Year

Dividend	Stage 2															Stage 3		
Ticker	D ₆	D ₇	D ₈	D9	D ₁₀	D ₁₁	D ₁₂	D ₁₃	D ₁₄	D ₁₅	D ₁₆	D ₁₇	D ₁₈	D ₁₉	D ₂₀	D ₂₁	D ₂₂	D ₅₀₀
CHTR	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0
CMCSA	1.53	1.66	1.81	1.98	2.15	2.35	2.56	2.79	3.04	3.32	3.61	3.94	4.29	4.68	5.10	5.33	5.57	7,649,418,781
т	2.49	2.58	2.68	2.78	2.88	2.98	3.09	3.21	3.33	3.45	3.58	3.71	3.85	3.99	4.14	4.32	4.52	6,204,094,719
TMUS	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0
VZ	2.75	2.80	2.86	2.91	2.97	3.03	3.09	3.14	3.21	3.27	3.33	3.39	3.46	3.53	3.59	3.76	3.92	5,386,629,505

Earnings	Stage 2															Stage 3		
Ticker	D ₆	D ₇	D ₈	D9	D ₁₀	D ₁₁	D ₁₂	D ₁₃	D ₁₄	D ₁₅	D ₁₆	D ₁₇	D ₁₈	D ₁₉	D ₂₀	D ₂₁	D ₂₂	D ₅₀₀
CHTR	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0
CMCSA	2.13	2.48	2.88	3.35	3.89	4.52	5.25	6.10	7.09	8.23	9.57	11.12	12.91	15.00	17.43	18.22	19.04	26,132,354,636
Т	2.75	2.90	3.07	3.24	3.42	3.62	3.82	4.04	4.27	4.51	4.76	5.03	5.32	5.62	5.93	6.20	6.48	8,894,510,970
TMUS	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0
VZ	2.87	2.95	3.03	3.11	3.19	3.28	3.37	3.46	3.55	3.65	3.75	3.85	3.96	4.07	4.18	4.36	4.56	6,259,758,081

Support for Yield Capitalization Rate - Debt Rating Industry: Telecommunications - Large

2021 Assessment Year

Α	В	С	D	E	F
				Moody's	
Ticker		Industry	Financial	Long Term	Numeric
Symbol	Company	Group	Strength	Rating	Rating
		Value Line	Value Line	Moodys.com	
CHTR	Charter Communic.	CABLETV	B++	Ba2	12
CMCSA	Comcast Corp.	CABLETV	A+	A3	7
Т	AT&T Inc.	TELESERV	A++	Baa2	9
TMUS	T-Mobile US	TELESERV	B+		
VZ	Verizon Communic.	TELESERV	A++	Baa1	8
All Comp	oanies				
Averag	e				9
Median	1				9
High					12
Low					7
Selected				Baa2	9

Support for Direct Capitalization - Equity Capitalization Rates Industry: Telecommunications - Large 2021 Assessment Year

Α	В	C	D	Е	F	G	Н	I	J	К	L	М	Ν	0	Р	Q	R
		End of Year					Ke	Ke					Ke Estimate Cash	Ke Estimate -			
		Closing					Estimate -	-	VL Historic	VL Est		VL Est	Flow	Cash		Book	
Ticker		Stock	VL Historic		VL Historic	VL Est P/E	Earnings	Earnings	Cash Flow	Cash Flow	VL Historic	P/CF	(Hist.	Flow (Est.	Market Value	Value	
Symbol	Company	Price	EPS	VL Est EPS	P/E Ratio	Ratio	(Hist. P/E)	(Est. P/E)	Per Share	Per Share	P/CF Ratio	Ratio	P/CF)	P/CF)	of Equity	of Equity	MTBR
		Yahoo	Value Line	Value Line	C/D	C/E	1/F	1/G	Value Line	Value Line	C/J	C/K	1/L	1/M	Price x Shrs	10-K	P/Q
CHTR	Charter Communic.	661.55	15.44	20.50	42.85	32.27	2.33%	3.10%	66.72	73.35	9.92	9.02	10.09%	11.09%	128,163	23,805	5.38
CMCSA	Comcast Corp.	52.16	2.61	2.80	19.99	18.63	5.00%	5.37%	5.09	5.35	10.25	9.75	9.76%	10.26%	238,933	90,323	2.65
Т	AT&T Inc.	28.26	3.18	3.20	8.89	8.83	11.25%	11.32%	7.52	7.25	3.76	3.90	26.61%	25.65%	201,379	184,221	1.09
TMUS	T-Mobile US	134.85	3.72	3.95	36.25	34.14	2.76%	2.93%	14.80	18.75	9.11	7.19	10.98%	13.90%	167,458	65,344	2.56
VZ	Verizon Communic.	58.13	4.90	5.10	11.86	11.40	8.43%	8.77%	8.85	9.00	6.57	6.46	15.23%	15.48%	249,451	61,395	4.06
Average			•	-	23.97	21.05	5.96%	6.30%			7.92	7.26	14.53%	15.28%			3.15
Median					19.99	18.63	5.00%	5.37%			9.11	7.19	10.98%	13.90%			2.65
Trimmed	d Average				22.70	20.77	5.40%	5.75%			8.53	7.56	12.10%	13.49%			2.07
High					42.85	34.14	11.25%	11.32%			10.25	9.75	26.61%	25.65%			5.38
Low					8.89	8.83	2.33%	2.93%			3.76	3.90	9.76%	10.26%			1.09
Selected							5.6	0%					12.	95%			2.10

Support for Direct Capitalization Cost of Debt Component - Calculated Current Yield

Industry: Telecommunications - Large

2021 Assessment Year

(\$ in Millions)

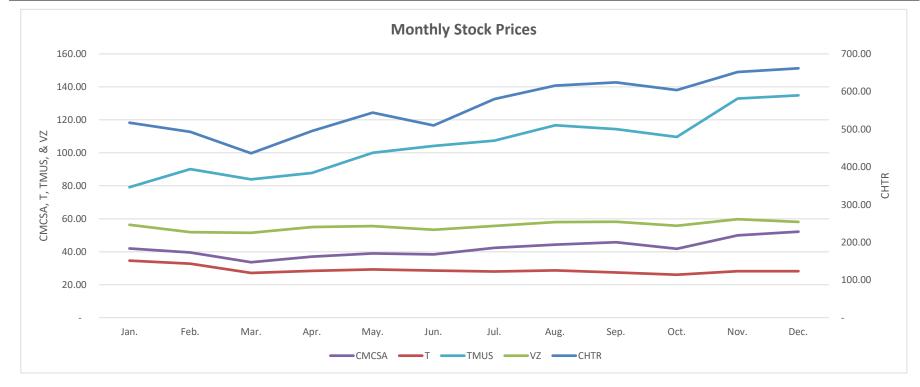
Α	В	С	D	E	F	G	Н	I	J
		Current Year	Previous Year	Previous Year	Current Year	Current Year	Average	Current Yield	MTBR
Ticker	Company	Interest Exp.	MV LT Debt	BV LT Debt	MV LT Debt	BV LT Debt	MV LT Debt		
		10-К	10-K	10-К	10-K	10-K	(D+F)/2	(C/H)	(F/G)
CHTR	Charter Communic.	3,848	85,386	79,078	94,226	82,752	89,806	4.28%	1.14
CMCSA	Comcast Corp.	4,588	115,800	102,217	125,600	103,760	120,700	3.80%	1.21
Т	AT&T Inc.	7,925	184,162	163,147	189,260	157,245	186,711	4.24%	1.20
TMUS	T-Mobile US	2,483	27,191	26,315	75,064	72,569	51,128	4.86%	1.03
VZ	Verizon Communic.	4,247	130,316	111,489	158,036	129,062	144,176	2.95%	1.22
All Comp	anies	23,091			642,186	545,388	592,521	3.90%	1.18
Average	9							4.03%	1.16
Median								4.24%	1.20
Trimme	ed Average							4.11%	1.18
High								4.86%	1.22
Low								2.95%	1.03
Selected								4.10%	1.18

Support of Stock Price - From YAHOO Finance

Industry: Telecommunications - Large

2021 Assessment Year

						End of	Period Clo	sing Stocl	k Price				
1	2	3	4	5	6	7	8	9	10	11	12	13	14
Α	В	С	D	E	F	G	Н	I	J	K	L	М	Ν
Ticker	Company	Jan.	Feb.	Mar.	Apr.	May.	Jun.	Jul.	Aug.	Sep.	Oct.	Nov.	Dec.
CHTR	Charter Communic.	517.46	493.17	436.31	495.23	544.00	510.04	580.00	615.61	624.34	603.82	651.99	661.55
CMCSA	Comcast Corp.	42.05	39.55	33.63	37.05	38.99	38.38	42.39	44.38	45.82	41.84	50.01	52.16
Т	AT&T Inc.	34.60	32.83	27.17	28.40	29.27	28.67	28.05	28.76	27.51	26.07	28.25	28.26
TMUS	T-Mobile US	79.19	90.16	83.90	87.80	100.04	104.15	107.38	116.68	114.36	109.57	132.94	134.85
VZ	Verizon Communic.	56.35	51.88	51.46	55.03	55.55	53.37	55.65	58.02	58.24	55.79	59.77	58.13



Maintenance Capital Expenditures Estimate Based on Guideline Companies

Industry: Telecommunications - Large

2021 Assessment Year

(\$ In Millions)

1	2		3	4	5	6	7	8	9	10	11
Α	В	С	D	E	F	G	Н		J	K	L
			PP&E,	PP&E,	Average	Depreciation	Average Life of			Replacement	RC as % of
Ticker	Company	Inflation	Gross	Gross	PP&E	Expense	Assets			Cost (RC)	Depreciation
			Current Year	Previous Year				Note [1]	Note [1]	Note [1]	
		MTDOR (CPI)	10-K, Notes	10-K, Notes	(D+E)/2	10-K (CF)	F/G	C*H	1/(1+C)^H	G*I/(1-J)	K/G
CHTR	Charter Communic.	2.00%	65,996	62,247	64,122	6,704	10	0.19	0.83	7,432	110.86%
CMCSA	Comcast Corp.	2.00%	106,383	101,561	103,972	13,100	8	0.16	0.85	14,298	109.14%
Т	AT&T Inc.	2.00%	327,751	333,538	330,645	28,516	12	0.23	0.79	32,233	113.04%
TMUS	T-Mobile US	2.00%	83,570	55,102	69,336	14,151	5	0.10	0.91	14,997	105.98%
VZ	Verizon Communic.	2.00%	279,737	265,734	272,736	16,720	16	0.33	0.72	19,761	118.19%
Average										111.44%	
Median									110.86%		
Trimmed Average										111.01%	
High											118.19%
Low											105.98%
Selected											110.90%

<u>Notes</u>

[1] Cornell, B. & Gerger, R. (2017). Estimating Terminal Values with Inflation: The Inputs Matter-It Is Not a Formulaic Exercise. Business Valuation Review, Volume 36, Number 4, 117-123.